Joining a Game Changer - Joining FIWARE Foundation
We’re driving the smart digital future

We accelerate the emergence of innovative marketplaces of smart portable and interoperable solutions, guiding industries, governments, universities, and civil society to develop their smart vision. We are a growing global community with a common effort of achieving a solid headway towards making FIWARE open source technology the best instrument for companies to reach their full potential and scale their activities to enter new markets and grow their businesses.

FIWARE Foundation

FIWARE Foundation is a non-profit organization that drives the definition and encourages the adoption of open standards (implemented using Open Source technologies) that ease the development of smart solutions across domains such as Smart Cities, Smart Energy, Smart AgriFood and Smart Industry, based on FIWARE technology. Founded in 2016, the foundation has Atos, Engineering, NEC, Red Hat, Telefónica and Trigyn Technologies among its Platinum members.

8,000+ Developers using FIWARE technologies
385+ Members from 45+ countries
180+ Powered by FIWARE solutions in its Marketplace
150+ Open Source projects
100+ Evangelists
19 FIWARE iHubs
35+ Global Strategic and Media Partnerships
10 FIWARE Lab Nodes
30+ Global Leading Events

FIWARE is your first choice for building the smart digital future.
FIWARE Foundation is growing rapidly

385+ global members* within four years

Platinum 6
Gold 45+
Gold SEU 15+
Associates 25+
Individual Members 295+

*as of March 2021

We are global (and growing at a fast pace)
FIWARE Foundation is taking the lead in open source collaborative ecosystems setting new standards, on a global scale

"For all of the small players out there, FIWARE gives them guidance around how to open their data and how to leverage applications because I’m not going to build a personalized application for 15k users just in one city but if the data model is aligned, then it is extremely easy to use this at scale.

CHRISTIAN UMBACH
Co-Founder and CEO of Xapix"

"We joined FIWARE Foundation because we see the great potential and opportunity that FIWARE can provide us to solve the challenges that we currently have with AgriFood here in Canada.

JOSE MANUEL CABELO
Senior International Project Manager of finnvvalla (FIMAC Hub)"

"The province of Utrecht is one of the supporters of FIWARE in the Netherlands. The province does this because it truly believes in the FIWARE values: independent and democratic IoT and its product, democratic smart cities. The province finds it important that these values are respected in its tenders and because of that, the province works regularly with FIWARE components. A top example of one of these projects is the Sniffer Bike: created in conjunction with citizens (and for citizens) to enhance their lives, Sniffer Bike was made possible through FIWARE technology.

STEPHEN VAN AKEN
Province of Utrecht"

"NIST and FIWARE Foundation have had a long-standing and productive partnership, working towards smart city solutions that are scalable, replicable, and standards-based; enabling communities worldwide to be safe, secure, and more livable and workable.

KAREN HAND
Precision Strategic Solutions, Ontario"

"FIWARE Foundation is a powerful digital transformation platform for cities and regions. It provides much needed standardization for cities with well proven APIs, used within multitudes of territories to deliver Smart City services. This well seasoned platform enables any city or region to get going quickly and deliver trusted Smart City services. Furthermore, the global reach of the FIWARE ecosystem cross-pollinates experience and partners, bringing international value to cities using FIWARE.

MATTHEW BAILEY
President, Powering IoT LLC, Global Smart Cities Leader"

"We are located on an island and FIWARE is the perfect vehicle to connect our Startups with international markets as they will be able to sell their products at that level.

DR. KAREN HAMO
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Joining FIWARE Foundation

By joining FIWARE Foundation you will be part of a collective movement aiming at creating an open, global, sustainable, standards-based, innovation-driven ecosystem for smart solutions in multiple sectors.

The FIWARE Foundation is open: anybody can join contributing to FIWARE activities and rising through the ranks, based on merit.

What an Impact

Our members are leading players in connecting the world to the future. A future in which people can meet, work, live in a more enjoyable, resilient and efficient way. An exciting digital future where new business opportunities can flourish.

The use of FIWARE open source technology and key standards has brought forward multiple awesome solutions and appealing Impact Stories worldwide.

For more Impact Stories, visit: www.fiware.org/impact_stories
Global partnerships, collaborations...

The European Commission has selected the FIWARE Context Broker technology as a building block for the creation of cross-border digital service infrastructures.

The FIWARE Community is bringing contributions to the DS-IGM-RAM definition regarding how data sovereignty or data brokering and monetization can be effectively materialized.

The FIWARE Community actively leads the work at the Context Information Management ISG, where the NGSI-LD API specifications are defined and are now maintained.

A forum to design a new society by combining manufacturing and information technologies, IVI has been working with FIWARE to create and develop IoT, promoting the digital economy by preventing fragmentation and harmonizing aspects related to IoT.

TM Forum and FIWARE Foundation launched the “Fastest runner in Smart Cities Program” aimed at defining a Common Reference Architecture and Data Models for Smart Cities, with the active involvement of cities worldwide. TM Forum’s Smart City Component suite uses FIWARE technologies.

GSMA

FIWARE Foundation participates in the GSMA IoT Big Data Innovation project, working on the harmonization of APIs and data models for fueling IoT and Big Data ecosystems.

After a scan of dozens of digital platforms, FIWARE technologies were selected to work with the World Bank team for a knowledge project to support Govt. of India’s 100 Smart Cities Mission.

Korea’s Agency National Strategic Smart City Programme, KAIA-NSSC is responsible for the implementation of new smart city solutions to improve citizens’ welfare, Korea’s municipalities management system and promote sustainable growth. Both organizations will share knowledge of open sustainable ecosystems based on smart city platform technologies and explore opportunities in relation to data.

IOTA

A non-profit organization delivering the world’s first scalable, fee-less and decentralized distributed ledger technology. Under the agreement, IOTA’s Tangle technology will serve as an immutable, trusted audit trail for relevant context data transactions in “Powered by FIWARE” architectures.

The National Institute of Standards and Technology and FIWARE Foundation have partnered up in the definition of “Key Points of Interoperability”, aiming at creating smart city solutions that are scalable, replicable, and standards-based.

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Standardization: some highlights from our work with our partners

- In 2016, the European Commission published the Rolling Plan for ICT Standardisation in which ETSI was requested to create an ISG (Industry Specification Group), aimed at the definition of a standard Context Information Management (CIM) API with FIWARE NGSI as a candidate. In the beginning of 2017, ETSI created the CIM ISG which was successfully brought to market with the so called ETSI NGSI-LD API specifications in January 2019.
- Together with its members, FIWARE Foundation is actively participating in standardization activities within ETSI (NGSI-LD API specifications).
- W3C (Web of Things), GSMA (IoT Big Data Ecosystem project) and TM Forum (Front-runner Smart Cities program).
- In 2018, FIWARE Context Broker was selected as the new Connecting Europe Facility (CEF) Building Block, help building the next generation of European digital public services.
- FIWARE Foundation and its members are actively contributing to the development of the International Data Spaces Association Reference Architecture Model (IDS-RAM 3.0).
Enjoy your journey...

1. Meet FIWARE
   Explore our website and organization. Contribute and leverage your business by joining our committees and programmes.

2. Learn
   Our FIWARE online webinars and training programmes will get you up to speed. From single components to how to deploy them best in solutions.

3. Check our Impact Stories
   Learn about the successful work done by others. Discover best practices and best implementations.

4. FIWARE Lab Nodes
   Businesses and individuals can test FIWARE technologies as well as their applications within the FIWARE Lab Nodes, to exploit published open data.

5. Start the Developer’s Journey
   Get started with your Developer’s journey to get an active role and voice in the evolution of the FIWARE framework.

6. Join the FIWARE Marketplace
   Maximize your business potential. Certify your products and offer your services.

7. Join our Projects
   Enhance your experience by sharing knowledge and participating in projects, including the development of the FIWARE reference architecture and data models.

8. Get engaged in driving FIWARE
   Become a member of our Mission Support Committees and Boards where you can bring your experience and knowledge to steer the direction of FIWARE.

9. Enjoy discounts and perks from our partners
   Discover the benefits and special discounts that you get by being a member. We have a growing number of exclusive offers for you.

10. Become a FIWARE Evangelist
    Help foster the FIWARE adoption and pave the way for the future’s data-driven economy.

11. Become a FIWARE Technical Expert
    Demonstrate your knowledge and offer your services.

12. Network and Contribute
    FIWARE Global Summits annually gather the FIWARE community and technology users of open source under one roof. Contribute with your expertise.

13. Our digital innovation Hubs (FIWARE iHubs)
    Our digital iHubs can help you build a network of tech-enabling communities and encourage the formation of internet-based businesses also at a local level.

...across the open (source) waters

Enjoy your journey...
Joining FIWARE Foundation

As a member, you benefit greatly from the extensive experience and network of our ecosystem made up of small, medium and large global enterprises, startups, innovation clusters, incubators, end-users, universities, ICT infrastructure providers, associations.

What we offer

2,000+ professionals
1,000+ startups

2,000+ professionals
1,000+ startups

2,000+ professionals
1,000+ startups

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Strategic and business benefits

<table>
<thead>
<tr>
<th></th>
<th>PLATINUM</th>
<th>GOLD</th>
<th>ASSOCIATE</th>
<th>STARTUPS</th>
<th>INDIVIDUALS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Participation in regular Strategy and BoD meetings</td>
<td>√</td>
<td></td>
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<tr>
<td>Active shaping of the FIWARE Strategy Roadmap</td>
<td>√</td>
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<tr>
<td>First call for FIWARE project opportunities</td>
<td>√</td>
<td></td>
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<tr>
<td>Business &amp; Technical support at customer meetings on request</td>
<td>5 days</td>
<td>2 days</td>
<td></td>
<td></td>
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<tr>
<td>Private free seminars on FIWARE</td>
<td>in-house</td>
<td>webinar</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Dedicated technical hotline</td>
<td>√</td>
<td>√</td>
<td></td>
<td></td>
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<tr>
<td>Invitation to selected (exclusive) business events with peers</td>
<td>2+</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Discounts from our business partners</td>
<td>√</td>
<td>√</td>
<td></td>
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<tr>
<td>Opportunity to provide paid services to FIWARE Foundation for the benefit of all members and the ecosystem</td>
<td>√</td>
<td>√</td>
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<tr>
<td>Invitation to publicly funded projects</td>
<td>√</td>
<td>√</td>
<td>√</td>
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Community leadership

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<th>PLATINUM</th>
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<th>STARTUPS</th>
<th>INDIVIDUALS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Opportunity to speak at events as a “FIWARE representative”</td>
<td>√</td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Participation at specific Startup Community events</td>
<td>√</td>
<td>√</td>
<td>√</td>
<td>√</td>
<td>√</td>
</tr>
<tr>
<td>Opportunity to become a FIWARE Evangelist</td>
<td>-</td>
<td>-</td>
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</table>

Technical leadership

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<th>STARTUPS</th>
<th>INDIVIDUALS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Permanent seat at FIWARE TSC</td>
<td>√</td>
<td></td>
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<tr>
<td>Active shaping of the FIWARE Technical Roadmap (e.g. through technical workgroups)</td>
<td>√</td>
<td>√</td>
<td>√</td>
<td>√</td>
<td>√</td>
</tr>
<tr>
<td>Active shaping of relevant tasks at cross-domain and domain-specific levels</td>
<td>√</td>
<td>√</td>
<td>√</td>
<td>√</td>
<td>√</td>
</tr>
<tr>
<td>Contribution to the development of existing and new FIWARE components</td>
<td>√</td>
<td>√</td>
<td>√</td>
<td>√</td>
<td>√</td>
</tr>
<tr>
<td>The opportunity to lead FIWARE Foundation initiatives</td>
<td>√</td>
<td>√</td>
<td>√</td>
<td>√</td>
<td>√</td>
</tr>
<tr>
<td>The opportunity to become a FIWARE Technical Expert</td>
<td>-</td>
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</tbody>
</table>
### Marketing benefits

<table>
<thead>
<tr>
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<th>GOLD</th>
<th>ASSOCIATE</th>
<th>STARTUPS</th>
<th>INDIVIDUALS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Invitation to regular Marketing direction calls</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Dedicated press release announcing membership</td>
<td>✓</td>
<td></td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Company profile and contacts published on fiware.org*</td>
<td>✓</td>
<td></td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Social media posts (e.g. LinkedIn, Twitter)*</td>
<td>4 x p.m.</td>
<td>2 x p.m.</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Featured post on our blog*</td>
<td>4 x p.a.</td>
<td>2 x p.a.</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Branded white papers published on fiware.org*</td>
<td>2 x p.a.</td>
<td>1 x p.a</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Joint impact stories or use cases*</td>
<td>2 x p.a.</td>
<td>1 x p.a</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
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<tr>
<td>Discounts for exhibition space on FIWARE booths / fairs</td>
<td>20%</td>
<td>10%</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Free passes at sponsored fairs (wherever available)</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
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<tr>
<td>Complimentary tickets for FIWARE Global Summits</td>
<td>5</td>
<td>1</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
</tbody>
</table>

*Content provided by members.

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</tr>
</thead>
<tbody>
<tr>
<td>Best-price guarantee for FIWARE Global Summits</td>
<td>Unlimited</td>
<td></td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Guaranteed speakers/panel slots at FIWARE Global Summits</td>
<td>3</td>
<td>1</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>First call for booth space reservation at FIWARE organized events</td>
<td>✓</td>
<td></td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Highlighted logo placements in Marketing material</td>
<td>✓</td>
<td></td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Logo placements in selected Marketing material (whenever possible)</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Contribution and/or brand awareness in publications*</td>
<td>✓</td>
<td></td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Invitation to press conferences</td>
<td>✓</td>
<td></td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Ready-to-use Marketing material to promote FIWARE and extend the community</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Marketing Roundup Newsletter</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
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<tr>
<td>Comprehensive exposure of solutions in the FIWARE Marketplace</td>
<td>✓</td>
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*Content provided by members.
FIWARE Foundation has been doing outstanding work by providing shared resources and putting huge efforts into setting standards like NCSi-2. This allows Atos, as a system integrator and service provider, to offer an standard data platform to cities and create more applications that are easily exchanged with other cities, thus supporting the Single Digital Market in Europe. Moreover, extending the data models is very important, as this allows us to create more cases, using special sensor technologies for cities. By joining the Foundation, you will join a growing group of makers and shakers that are paving the way for new solutions and services, driving innovation at an unmatched speed and scale.

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We have been seeing the growing trend, not only in India, but globally towards the adoption of open source and universally interoperable solutions, based on open and widely accepted standards. FIWARE Foundation has done excellent work in this area. We are looking forward to a long-lasting collaboration to offer versatile, universally interoperable solutions.

NEC will provide advanced social solutions and contribute to the realisation of a super smart society (Society 5.0), for which FIWARE unique capabilities, including cross-industrial use of data and service collaborations, will play a crucial role.

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For terms and conditions, please visit www.fiware.org/foundation/members/membership-fees/

* annual fee varies depending on the size of the company.
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