Joining a Game Changer - Joining FIWARE Foundation
Joining FIWARE Foundation

We’re driving the smart digital future

We accelerate the emergence of innovative marketplaces of smart portable and interoperable solutions, guiding industries, governments, universities, and civil society to develop their smart vision. We are a growing global community with a common effort of achieving a solid headway towards making FIWARE open source technology the best instrument for companies to reach their full potential and scale their activities to enter new markets and grow their businesses.

FIWARE Foundation

FIWARE Foundation is a non-profit organization that drives the definition and encourages the adoption of open standards (implemented using Open Source technologies) that ease the development of smart solutions across domains such as Smart Cities, Smart Energy, Smart AgriFood and Smart Industry, based on FIWARE technology. Founded in 2016, the foundation has Atos, Engineering, NEC, Red Hat, Telefonica and Trigyn Technologies among its Platinum members.

8,000+ Developers using FIWARE technologies
375+ Members from 45+ countries
170+ Open Source projects
150+ Evangelists
19 FIWARE iHubs

15+ Global Strategic Partnerships
10 FIWARE Lab Nodes
30+ Global Leading Events

FIWARE is your first choice for building the smart digital future.
FIWARE Foundation

is growing rapidly

375+ global members*
within four years

Platinum 6
Gold 45+
Gold SEU 15+
Associates 25+
Individual Members 285+

*as of February 2021

FIWARE Members

Hub Locations

- Amsterdam
- Athens (2X)
- Austin
- Badajoz
- Cologne
- Funchal
- Geneva
- Lagos
- La Plata/Buenos Aires
- Málaga
- Mexico City
- Monheim am Rhein
- Montevideo
- Perugia
- Saint-Quentin
- Santa Cruz de Tenerife
- Seville
- Tunis
- Wolfsburg

Planned new locations*

- Cairo area
- Dakar area
- Lübeck
- New Delhi area
- South Africa

We are global
(and growing at a fast pace)
Our key domains

Smart Cities
Smart Energy
Smart Industry
Smart AgriFood

FIWARE Community Organisation

BOARD OF DIRECTORS

BOARD OF OFFICERS

TECHNICAL STEERING COMMITTEE

Mission Support Committees
- FIWARE Hub
- Smart City
- Smart Industry
- Smart AgriFood

Domain Committees
- FIWARE Mundus
- FIWARE Accelerator
- Smart Energy
- Marketing & Comms

Programmes
- FIWARE Tech Expo
- FIWARE Evangelist
- FIWARE Certification
- FIWARE Marketplace
- FIWARE Lab Nodes

Working Groups
- Reference Architecture
- Roadmap
- Quality Assurance
- Use Cases
- Core Components
- Business Framework
- FIWARE Releases
- Legal Framework
- FIWARE Accreditor
- Smart AgriFood
- Smart City
- Smart Energy
- Marketing & Comms

Developer Community

For further information on our members*, visit: www.fiware.org/about-us/join

*The companies featured here are some examples and do not represent the total number of FIWARE Foundation members and strategic partners.

As of February 2021

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FIWARE Foundation

is taking the lead in open source collaborative ecosystems setting new standards, on a global scale

We joined FIWARE Foundation because we see the great potential and opportunity that FIWARE can provide us to solve the challenges that we currently have with AgriFood here in Canada.

CHRISTIAN UMBACH
Co-Founder and CEO of Xapix

NIST and FIWARE Foundation have had a long-standing and productive partnership, working towards smart city solutions that are scalable, replicable, and standards-based, enabling communities worldwide to be safe, secure, and more livable and workable.

JOSE MANUEL CABELO
Senior International Project Manager of InnovaTIA (FIMAC Hub)

FIWARE Foundation is a powerful digital transformation platform for cities and regions. It provides much needed standardization for cities with well proven APIs, used within multitudes of territories to deliver Smart City services. This well seasoned platform enables any city or region to get going quickly and deliver trusted Smart City services. Furthermore, the global reach of the FIWARE ecosystem cross-pollinates experience and partners, bringing international value to cities using FIWARE.

DR. KAREN HAMO
Precision Strategic Solutions, Ontario

The province of Utrecht is one of the supporters of FIWARE in the Netherlands. The province does this because it truly believes in the FIWARE values: independent and democratic IoT and its product, democratic smart cities. The province finds it important that these values are respected in its tenders and because of that, the province works regularly with FIWARE components. A top example of one of these projects is the Sniffer Bike: created in conjunction with citizens (and for citizens) to enhance their lives, Sniffer Bike was made possible through FIWARE technology.

STEPHEN VAN AKEN
Province of Utrecht

FIWARE Foundation is taking the lead in open source collaborative ecosystems setting new standards, on a global scale

CHRIS GREER
Senior Executive for Cyber Physical Systems, NIST Engineering Laboratory

We are located on an island and FIWARE is the perfect vehicle to connect our Startups with international markets as they will be able to sell their products at that level.

MATTHEW BAILEY
President, Powering IoT LLC, Global Smart Cities Leader

We joined FIWARE Foundation because we’re not going to build a personalized application for 15k users just in one city but if the data model is aligned, then it is extremely easy to use this at scale.

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By joining FIWARE Foundation you will be part of a collective movement aiming at creating an open, global, sustainable, standards-based, innovation-driven ecosystem for smart solutions in multiple sectors.

The FIWARE Foundation is open: anybody can join contributing to FIWARE activities and rising through the ranks, based on merit.

What an Impact

Our members are leading players in connecting the world to the future. A future in which people can meet, work, live in a more enjoyable, resilient and efficient way. An exciting digital future where new business opportunities can flourish.

The use of FIWARE open source technology and key standards has brought forward multiple awesome solutions and appealing Impact Stories worldwide.

For more Impact Stories, visit: www.fiware.org/impact_stories
Global partnerships, collaborations...

The European Commission has selected the FIWARE Context Broker technology as a building block for the creation of cross-border digital service infrastructures.

The FIWARE Community is actively leading the work at the Context Information Management ISG, where the NGSI-LD API specifications were defined and are now maintained.

A non-profit organization delivering the world's first scalable, fee-less and decentralized distributed ledger technology. Under the agreement, IOTA’s Tangle technology will serve as an immutable, trusted audit trail for relevant context data transactions in “Powered by FIWARE” architectures.

A forum to design a new society by combining manufacturing and information technologies, IoT has been working with FIWARE to create and develop IoT, promoting the digital economy by preventing fragmentation and harmonizing aspects related to IoT.

TM Forum and FIWARE Foundation launched the “Fast RTSP” technology, integrated as a Generic Enabler of FIWARE has been adopted as the default communication middleware in ROS2.

Korea’s Agency National Strategic Smart City Programme, KAIA-NSSC is responsible for the implementation of new smart city solutions to improve citizens’ welfare, Korea’s municipalities management system and promote sustainable growth. Both organizations will share knowledge of open sustainable ecosystems based on smart city platform technologies and explore opportunities in relation to data.

WeGo is an international organization comprised of city and local governments, smart tech solution providers, national, and regional institutions, wanting to transform cities into smart sustainable cities. Committed to the development, standardization, and promotion of FIWARE technologies in East Asia, it pushes for open standards and an open service platform.

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Standardization: some highlights from our work with our partners

- In 2016, the European Commission published the Rolling Plan for ICT Standardisation in which ETSI was requested to create an ISG (Industry Specification Group), aimed at the definition of a standard Context Information Management (CIM) API with FIWARE NGSI as a candidate. In the beginning of 2017, ETSI created the CIM ISG which was successfully brought to market with the so called ETSI NGSI-LD API specifications in January 2019.
- Together with its members, FIWARE Foundation is actively participating in standardization activities within ETSI (NGSI-LD API specifications).
- In 2018, FIWARE Context Broker was selected as the new Connecting Europe Facility (CEF) Building Block, help building the next generation of European digital public services.
- FIWARE Foundation and its members are actively contributing to the development of the International Data Spaces Association Reference Architecture Model (IDS-RAM 3.0).

What’s in it for you?
Enjoy your journey...

Meet FIWARE
Explore our website and organization. Contribute and leverage your business by joining our committees and programmes.

Learn
Our FIWARE online webinars and training programmes will get you up to speed from single components to how to deploy them best in solutions.

Start the Developer’s Journey
Get started with your Developer’s journey to get an active role and voice in the evolution of the FIWARE framework.

Join our Projects
Enhance your experience by sharing knowledge and participating in projects, including the development of best practices and adoption of the FIWARE reference architecture and data models.

Meet FIWARE
Learn Start the Developer’s Journey
Check our Impact Stories
Learn about the successful work done by others. Discover best practices and best implementations.

FIWARE Lab Nodes
Businesses and individuals can test FIWARE technologies as well as their applications within the FIWARE Lab Nodes, to exploit published open data.

Join the FIWARE Marketplace
Maximise your business potential. Certify your products and offer your services.

Get engaged in driving FIWARE
Become a member of our Mission Support Committees and Boards where you can bring your experience and knowledge to steer the direction of FIWARE.

Enjoy discounts and perks from our partners
Discover the benefits and special discounts that you get by being a member. We have a growing number of exclusive offers for you.

Become a FIWARE Evangelist
Help foster the FIWARE adoption and pave the way for the future’s data-driven economy.

Become a FIWARE Technical Expert
Demonstrate your knowledge and offer your services.

Our digital innovation Hubs (FIWARE iHubs)
Our digital iHubs can help you build a network of tech-enabling communities and encourage the formation of internet-based businesses also at a local level.

...across the open (source) waters
Enjoy discounts and perks from our partners
Discover the benefits and special discounts that you get by being a member. We have a growing number of exclusive offers for you.

Network and Contribute
FIWARE Global Summits annually gather the FIWARE community and technology users of open source under one roof. Contribute with your expertise.

Become a FIWARE Evangelist
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Become a FIWARE Technical Expert
Demonstrate your knowledge and offer your services.
As a member, you benefit greatly from the extensive experience and network of our ecosystem made up of small, medium and large global enterprises, startups, innovation clusters, incubators, end-users, universities, ICT infrastructure providers, associations.

What we offer

2,000+ professionals
1,000+ startups
## Strategic and business benefits

<table>
<thead>
<tr>
<th>PLATINUM</th>
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<th>ASSOCIATE</th>
<th>STARTUPS</th>
<th>INDIVIDUALS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Participation in regular Strategy and BoD meetings</td>
<td>✓</td>
<td></td>
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</tr>
<tr>
<td>Active shaping of the FIWARE Strategy Roadmap</td>
<td>✓</td>
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<tr>
<td>First call for FIWARE project opportunities</td>
<td>✓</td>
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<td>Business &amp; Technical support at customer meetings on request</td>
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<td>Private free seminars on FIWARE</td>
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<tr>
<td>Dedicated technical hotline</td>
<td>✓</td>
<td>✓</td>
<td></td>
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<tr>
<td>Invitation to selected (exclusive) business events with peers</td>
<td></td>
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<tr>
<td>Discounts from our business partners</td>
<td>✓</td>
<td>✓</td>
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<tr>
<td>Opportunity to provide paid services to FIWARE Foundation for the benefit of all members and the ecosystem</td>
<td>✓</td>
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<tr>
<td>Invitation to publicly funded projects</td>
<td>✓</td>
<td>✓</td>
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## Community leadership

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<td>Opportunity to speak at events as a &quot;FIWARE representative&quot;</td>
<td>✓</td>
<td></td>
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<tr>
<td>Participation at specific Startup Community events</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
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<td>Opportunity to become a FIWARE Evangelist</td>
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## Technical leadership

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<td>Permanent seat at FIWARE TSC</td>
<td>✓</td>
<td></td>
<td></td>
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<tr>
<td>Active shaping of the FIWARE Technical Roadmap (e.g. through technical workgroups)</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Active shaping of relevant tasks at cross-domain and domain-specific levels</td>
<td>✓</td>
<td>✓</td>
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</tr>
<tr>
<td>Contribution to the development of existing and new FIWARE components</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>The opportunity to lead FIWARE Foundation initiatives</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>The opportunity to become a FIWARE Technical Expert</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
## Marketing benefits

<table>
<thead>
<tr>
<th>PLATINUM</th>
<th>GOLD</th>
<th>ASSOCIATE</th>
<th>STARTUPS</th>
<th>INDIVIDUALS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Invitation to regular Marketing direction calls</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
<td>☑</td>
</tr>
<tr>
<td>Dedicated press release announcing membership</td>
<td>☑</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Company profile and contacts published on fiware.org*</td>
<td>☑</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Social media posts (e.g. LinkedIn, Twitter)*</td>
<td>4 x p.m.</td>
<td>2 x p.m.</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Featured post on our blog*</td>
<td>4 x p.a.</td>
<td>2 x p.a.</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Branded white papers published on fiware.org*</td>
<td>2 x p.a.</td>
<td>1 x p.a.</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Joint impact stories or use cases*</td>
<td>2 x p.a.</td>
<td>1 x p.a.</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Discounts for exhibition space on FIWARE booths / fairs</td>
<td>20%</td>
<td>10%</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Free passes at sponsored fairs (wherever available)</td>
<td>☑</td>
<td>☑</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Complimentary tickets for FIWARE Global Summits</td>
<td>5</td>
<td>1</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

*Content provided by members.

<table>
<thead>
<tr>
<th>PLATINUM</th>
<th>GOLD</th>
<th>ASSOCIATE</th>
<th>STARTUPS</th>
<th>INDIVIDUALS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Best-price guarantee for FIWARE Global Summits</td>
<td>unlimited</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Guaranteed speakers/panel slots at FIWARE Global Summits</td>
<td>3</td>
<td>1</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>First call for booth space reservation at FIWARE organized events</td>
<td>-</td>
<td>-</td>
<td>-</td>
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</tr>
<tr>
<td>Highlighted logo placements in Marketing material</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Logo placements in selected Marketing material (whenever possible)</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Contribution and/or brand awareness in publications*</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
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<tr>
<td>Invitation to press conferences</td>
<td>-</td>
<td>-</td>
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</tr>
<tr>
<td>Ready-to-use Marketing material to promote FIWARE and extend the community</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Marketing Roundup Newsletter</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Comprehensive exposure of solutions in the FIWARE Marketplace</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>
Tell me more: Check out what our members say about us

FIWARE Foundation has been doing outstanding work by providing shared resources and putting huge efforts into setting standards like NGSI-2. This allows Atos, as a system integrator and service provider, to offer as standard data platform to cities and create more applications that are easily exchanged with other cities, thus supporting the Single Digital Market in Europe. Moreover, extending the data models is very important, as this allows us to create more cases, using special sensor technologies for cities. By joining the Foundation, you will join a growing group of movers and shakers that are paving the way for new solutions and services, driving innovation at an unmatched speed and scale.

Albert Seubers
Director Global Strategy IT in Cities, Atos

Telefónica Empresas wants to be a key partner in the digital transformation and FIWARE can help us achieve that goal. FIWARE Foundation stands out as the major driving force in creating an innovation ecosystem that, through an open-source platform, can solve real problems, using data gathered from different sources.

Agustín Cárdenas Fernández
Director of Business Transformation, Telefónica Empresas

FIWARE Foundation is an instrument to create trust in the evolution of new markets. The more members we are able to attract (in the open-source community and at the industry level), the more this credibility can be seen as an added value to our customers when selling products based on FIWARE.

Orazio Viele
CEO of Research & Innovation Engineering

We have been seeing the growing trend, not only in India, but globally towards the adoption of open source and universally interoperable solutions, based on open and widely accepted standards. FIWARE Foundation has done excellent work in this area. We are looking forward to a long-lasting collaboration to offer versatile, universally interoperable solutions.

Dr. Bhaskar Sanyal
Executive Director, Trigyn Technologies Schweiz GmbH

NEC will provide advanced social solutions and contribute to the realisation of a super smart society (Society 5.0), for which FIWARE unique capabilities, including cross-industrial use of data and service collaborations, will play a crucial role.

Yasunori Mochizuki
NEC Fellow, NEC Corporation

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Ready to join?  
Hop on and leave a mark in the digital future

PLATINUM  
100K€ p.a.  
Suitable for companies strategically committed to FIWARE and willing to take a lead in the further development of the foundation.

PLATINUM  
strategic end user  
100K€ p.a.  
Dedicated to those organisations that are actually users of ICT, but not ICT organisations as such.

ASSOCIATE  
1K€ p.a.  
Ideal for non-profit legal entities, universities, technology centres, associations and similar organisations that do not fall under any other category.

GOLD  
2.5 to 50K€ p.a.*  
Suitable for companies strategically committed to FIWARE and willing to have an active role in pursuing the FIWARE mission.

GOLD  
strategic end user  
1.25 to 25K€ p.a.*  
Dedicated to those organisations that are actually users of ICT, but not ICT organisations as such.

GOLD  
Startups  
1K€ p.a.**  
Ideal for companies that are less than four years old, offering IT-related services and/or products.

GOLD  
Startups  
1k€ p.a.**  
Ideal for companies that are less than four years old, offering IT-related services and/or products.

Be part of the  
375+ members building, steering and sustaining Open Source technologies and common standards, based on FIWARE technology.

* annual fee varies depending on the size of the company.
** This special fee is converted into a regular GOLD membership fee after three years (for companies with a yearly turnover of less than €2 million) and after one year (for companies with +€2 million turnover).

For terms and conditions, please visit www.fiware.org/foundation/members/membership-fees/

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Be part of the smarter future

membership@fiware.org

Press Office  
press.office@fiware.org  
www.fiware.org

For any latest version, please visit www.fiware.org/about-us/join

Sign up here to our newsletter!