Joining a Game Changer - Joining FIWARE Foundation
Joining FIWARE Foundation

We’re driving the smart digital future

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We accelerate the emergence of innovative marketplaces of smart portable and interoperable solutions, guiding industries, governments, universities, and civil society to develop their smart vision. We are a growing global community with a common effort of achieving a solid headway towards making FIWARE open source technology the best instrument for companies to reach their full potential and scale their activities to enter new markets and grow their businesses.

FIWARE Foundation

FIWARE Foundation is a non-profit organization that drives the definition and encourages the adoption of open standards (implemented using Open Source technologies) that ease the development of smart solutions across domains such as Smart Cities, Smart Energy, Smart AgriFood and Smart Industry, based on FIWARE technology. Founded in 2016, the foundation has Atos, Engineering, NEC, Red Hat, Telefonica and Trigyn Technologies among its Platinum members.

FIWARE is your first choice for building the smart digital future.
FIWARE Foundation is growing rapidly

415+ global members* within four years

Platinum 6
Gold 50+
Gold SEU 15+
Associates 30+
Individual Members 310+

*as of July 2021

We are global
(and growing at a fast pace)

FIWARE Members

Hub Locations
Amsterdam
Athens (2X)
Auckland
Badajoz
Cologne
Funchal
Geneva
Guayaquil
Lagos
La Plata/
Buenos Aires
Lund
Malaga
Mexico City
Monheim am Rhein
Montevideo
Portugal
Sant Cugat
Santa Cruz de Tenerife
Savile
Tunis
Wolfsburg

Planned new locations*
Cairo area
Dakar area
Lübeck
New Delhi area
South Africa

FIWARE Lab Nodes
Aguascalientes
Dakar
Larnaca
Noida
Penang
Piraeus
Poznan
São Paulo
Vicenza
Wolfsburg

* Locations are still subject to change.

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Union Syndicale des Agriculteurs
Municipality of Tokha & Others
Profi rator Oy
Mapping Air Quality

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Our key domains

- Smart Cities
- Smart Energy
- Smart Industry
- Smart AgriFood

For further information on our members*, visit: www.fiware.org/about-us/join

*The companies featured here are some examples and do not represent the total number of FIWARE Foundation members and strategic partners.
FIWARE Foundation is taking the lead in open source collaborative ecosystems setting new standards, on a global scale.
By joining FIWARE Foundation you will be part of a collective movement aiming at creating an open, global, sustainable, standards-based, innovation-driven ecosystem for smart solutions in multiple sectors.

The FIWARE Foundation is open: anybody can join contributing to FIWARE activities and rising through the ranks, based on merit.

Our members are leading players in connecting the world to the future. A future in which people can meet, work, live in a more enjoyable, resilient and efficient way. An exciting digital future where new business opportunities can flourish.

The use of FIWARE open source technology and key standards has brought forward multiple awesome solutions and appealing Impact Stories worldwide.

For more Impact Stories, visit: www.fiware.org/impact_stories
Global partnerships, collaborations...

The European Commission has selected the FIWARE Context Broker technology as a building block for the creation of cross-border digital service infrastructures.

The FIWARE Community is bringing contributions to the (DS-RAM) definition regarding how data sovereignty or data brokering and monetization can be effectively materialized.

A non-profit organization delivering the world’s first scalable, fee-less and decentralized distributed ledger technology. Under the agreement, IOTA’s Tangle technology will serve as an immutably trusted audit trail for relevant context data transactions in “Powered by FIWARE” architectures.

TM Forum and FIWARE Foundation launched the “First-runner Smart Cities Program” aimed at defining a Common Reference Architecture and Data Models for Smart Cities, with the active involvement of cities worldwide. TM Forum’s Smart City Component suite uses FIWARE technologies.

FIWARE Foundation participates in the GSMA IoT Big Data Innovation project, working on the harmonization of APIs and data models for fueling IoT and Big Data ecosystems.

WeGo is an international organization comprised of city and local governments, smart tech solution providers, national, and regional institutions, wanting to transform cities into smart sustainable cities. Committed to the development, standardization, and promotion of FIWARE technologies in East Asia, it pushes for open standards and an open service platform.

A forum to design a new society by combining manufacturing and information technologies, IVI has been working with FIWARE to create and develop IoT, promoting the digital economy by preventing fragmentation and harmonizing aspects related to IoT.

GSMA

The Fast RTID technology, integrated as a Generic Enabler of FIWARE has been adopted as the default communication middleware in ROS2.

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Digital Arabia Network (DAN) is a network of the digital community in the MENA Region, connecting over 1600 digital actors. With a focus on Smart Cities it aims to create synergies between all actors. Together, DAN and FIWARE Foundation will promote smart sustainable cities and digital solutions in the MENA Region.

FIWARE brings relevant base-lines for the Minimal Interoperability Mechanism (MIMs) defined by OASC, in order to support a Digital Single Market for Smart Cities.

Japan’s Agency National Strategic Smart City Programme, KAIA-NSCC is responsible for the implementation of new smart city solutions to improve citizens’ welfare, Japan’s municipalities management system and promote sustainable growth. Both organizations will share knowledge of open sustainable ecosystems based on smart city platform technologies and explore opportunities in relation to data.

The National Institute of Standards and Technology (NIST) and FIWARE Foundation have partnered up in the definition of “Key Points of Interoperability”, aiming at creating smart city solutions that are scalable, replicable, and standards-based.

Joining FIWARE Foundation

...& references
Standardization: some highlights from our work with our partners

In 2016, the European Commission published the Rolling Plan for ICT Standardisation in which ETSI was requested to create an ISG (Industry Specification Group), aimed at the definition of a standard Context Information Management (CIM) API with FIWARE NGSI as a candidate. In the beginning of 2017, ETSI created the CIM ISG which was successfully brought to market with the so called ETSI NGSI-LD API specifications in January 2019.

Together with its members, FIWARE Foundation is actively participating in standardization activities within ETSI (NGSI-LD API specifications), W3C (Web of Things), GSMA (IoT Big Data Ecosystem project) and TM Forum (Front-runner Smart Cities program).

In 2018, FIWARE Context Broker was selected as the new Connecting Europe Facility (CEF) Building Block, help building the next generation of European digital public services.

FIWARE Foundation and its members are actively contributing to the development of the International Data Spaces Association Reference Architecture Model (IDS-RAM 3.0).
Enjoy your journey...

Meet FIWARE
Explore our website and organization. Contribute and leverage your business by joining our committees and programmes.

Learn
Our FIWARE online webinars and training programmes will get you up to speed. Join a FIWARE Community of Practice to get an active role and voice in the evolution of the FIWARE framework.

Start the Developer’s Journey
Get started with your Developer’s journey to get an active role and voice in the evolution of the FIWARE framework.

Join our Projects
Enhance your experience by sharing knowledge and participating in projects including the development of new technologies, the adoption of the FIWARE reference architecture and data models.

Join the FIWARE Marketplace
Maximise your business potential. Certify your products and offer your services.

Check our Impact Stories
Learn about the successful work done by others. Discover best practices and best implementations.

FIWARE Lab Nodes
Businesses and individuals can test FIWARE technologies as well as their applications within the FIWARE Lab Nodes to exploit published open data.

Get engaged in driving FIWARE
Become a member of our Mission Support Committees and Boards where you can bring your experience and knowledge to steer the direction of FIWARE.

Enjoy discounts and perks from our partners
Discover the benefits and special discounts that you get by being a member. We have a growing number of exclusive offerings for you.

Become a FIWARE Evangelist
Help foster the FIWARE adoption and pave the way for the future’s data-driven economy.

Become a FIWARE Technical Expert
Demonstrate your knowledge and offer your services.

Network and Contribute
FIWARE Global Summits annually gather the FIWARE community and technology users of open source under one roof. Contribute with your expertise.

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Businesses and individuals can test FIWARE technologies as well as their applications within the FIWARE Lab Nodes to exploit published open data.

FIWARE iHubs
Our digital innovation hubs can help you build a network of tech-enabling communities and encourage the formation of internet-based businesses also at a local level.

...across the open (source) waters
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Joining FIWARE Foundation

As a member, you benefit greatly from the extensive experience and network of our ecosystem made up of small, medium and large global enterprises, startups, innovation clusters, incubators, end-users, universities, ICT infrastructure providers, associations.

What we offer

2,000+ professionals 1,000+ startups
### Strategic and business benefits

<table>
<thead>
<tr>
<th>PLATINUM</th>
<th>GOLD</th>
<th>ASSOCIATE</th>
<th>STARTUPS</th>
<th>INDIVIDUALS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Participation in regular Strategy and BoD meetings</td>
<td>✓</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Active shaping of the FIWARE Strategy Roadmap</td>
<td>✓</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>First call for FIWARE project opportunities</td>
<td>✓</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Business &amp; Technical support at customer meetings on request</td>
<td>5 days</td>
<td>2 days</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Private free seminars on FIWARE</td>
<td>In-house</td>
<td>webinar</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Dedicated technical hotline</td>
<td>✓</td>
<td>✓</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Invitation to selected (exclusive) business events with peers</td>
<td>2+</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Discounts from our business partners</td>
<td>✓</td>
<td>✓</td>
<td>-</td>
<td>y</td>
</tr>
<tr>
<td>Opportunity to provide paid services to FIWARE Foundation for the benefit of all members and the ecosystem</td>
<td>✓</td>
<td>✓</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Invitation to publicly funded projects</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
</tbody>
</table>

### Community leadership

<table>
<thead>
<tr>
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<th>INDIVIDUALS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Opportunity to speak at events as a “FIWARE representative”</td>
<td>✓</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Participation at specific Startup Community events</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Opportunity to become a FIWARE Evangelist</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

### Technical leadership

<table>
<thead>
<tr>
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<th>ASSOCIATE</th>
<th>STARTUPS</th>
<th>INDIVIDUALS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Permanent seat at FIWARE TSC</td>
<td>✓</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Active shaping of the FIWARE Technical Roadmap (e.g. through technical workgroups)</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Active shaping of relevant tasks at cross-domain and domain-specific levels</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Contribution to the development of existing and new FIWARE components</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>The opportunity to lead FIWARE Foundation initiatives</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>The opportunity to become a FIWARE Technical Expert</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>
## Marketing benefits

<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td>Invitation to regular Marketing direction calls</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Dedicated press release announcing membership</td>
<td>✓</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Company profile and contacts published on fiware.org*</td>
<td>✓</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Social media posts (e.g. LinkedIn, Twitter)*</td>
<td>4 x p.m.</td>
<td>2 x p.m.</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Featured post on our blog*</td>
<td>4 x p.m.</td>
<td>2 x p.m.</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Branded white papers published on fiware.org*</td>
<td>2 x p.m.</td>
<td>1 x p.m.</td>
<td>-</td>
<td>-</td>
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<tr>
<td>Joint impact stories or use cases*</td>
<td>2 x p.m.</td>
<td>1 x p.m.</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Discounts for exhibition space on FIWARE booths / fairs</td>
<td>20%</td>
<td>10%</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Free passes at sponsored fairs (wherever available)</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Complimentary tickets for FIWARE Global Summits</td>
<td>5</td>
<td>1</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

### PLATINUM - GOLD - ASSOCIATE - STARTUPS - INDIVIDUALS
- Best-price guarantee for FIWARE Global Summits unlimited - - - -
- Guaranteed speakers/panel slots at FIWARE Global Summits 3 1 - - -
- First call for booth space reservation at FIWARE organized events ✓ - - - -
- Highlighted logo placements in Marketing material ✓ ✓ ✓ - -
- Logo placements in selected Marketing material (whenever possible) ✓ ✓ ✓ ✓ -
- Contribution and/or brand awareness in publications* ✓ ✓ - - -
- Invitation to press conferences ✓ - - - -
- Ready-to-use Marketing material to promote FIWARE and extend the community ✓ ✓ ✓ ✓ ✓
- Marketing Roundup Newsletter ✓ ✓ ✓ ✓ ✓
- Comprehensive exposure of solutions in the FIWARE Marketplace ✓ - - - -

*Content provided by members.
Tell me more:
Check out what our members say about us

"FIWARE Foundation has been doing outstanding work by providing shared resources and putting huge efforts into setting standards like NGSI-2. This allows Atos, as a system integrator and service provider, to offer a standard data platform to cities and create more applications that are easily exchanged with other cities, thus supporting the Single Digital Market in Europe. Moreover, extending the data models is very important, as this allows us to create more cases, using special sensor technologies for cities. By joining the Foundation, you will join a growing group of movers and shakers that are paving the way for new solutions and services, driving innovation at an unmatched speed and scale."

Albert Seubers
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Dr. Bhaskar Sanyal
Executive Director, Trigyn Technologies Schweiz GmbH

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Yasunori Mochizuki
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YASUNORI MOCHEZUKI
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Ready to join?
Hop on and leave a mark in the digital future

PLATINUM
100K€ p.a.
Suitable for companies strategically committed to FIWARE and willing to have an active role in pursuing the FIWARE mission.

PLATINUM
strategic end user
100K€ p.a.
Dedicated to those organisations that are actually users of ICT, but not ICT organisations as such.

ASSOCIATE
1K€ p.a.
Ideal for non-profit legal entities, universities, technology centres, associations and similar organisations that do not fall under any other category.

GOLD
2.5 to 50K€ p.a.*
Suitable for companies strategically committed to FIWARE and willing to take a lead in the further development of the foundation.

GOLD
strategic end user
1.25 to 25K€ p.a.*
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