Joining a Game Changer - Joining FIWARE Foundation
Joining FIWARE Foundation

We are a growing global community with a common effort of achieving a solid headway towards making FIWARE open source technology the best instrument for companies to reach their full potential and scale their activities to enter new markets and grow their businesses.

FIWARE Foundation

FIWARE Foundation is a non-profit organization that drives the definition and encourages the adoption of open standards (implemented using Open Source technologies) that ease the development of smart solutions across domains such as Smart Cities, Smart Energy, Smart AgriFood and Smart Industry, based on FIWARE technology. Founded in 2016, the foundation has Atos, Engineering, NEC, Red Hat, Telefónica and Trigyn Technologies among its Platinum members.

- FIWARE is your first choice for building the smart digital future.
- 8,000+ Developers using FIWARE technologies
- 415+ Members from 45+ countries
- 180+ Powered by FIWARE solutions in its Marketplace
- 150+ Open Source projects
- 100+ Evangelists
- 21 FIWARE iHubs
- 35+ Global Strategic and Media Partnerships
- 10 FIWARE Lab Nodes
- 30+ Global Leading Events

FIWARE is your first choice for building the smart digital future.
FIWARE Foundation is growing rapidly

415+ global members* within four years

Platinum 6
Gold 50+
Gold SEU 15+
Associates 30+
Individual Members 310+

*as of June 2021

We are global (and growing at a fast pace)

** FIWARE Members

Hub Locations
Amsterdam
Athens (2X)
Austin
Budapest
Cologne
Funchal
Geneva
Goa
Lagos
La Plata/Buenos Aires
Madrid
Malaga
Mexico City
Monheim am Rhein
Montevideo
Portugal
Saint-Quentin
Santa Cruz de Tenerife
Seville
Tunis
Wolfsburg

Planned new locations*

Cairo area
Dakar area
Lübeck
New Delhi area
South Africa

* Locations are still subject to change.
Our key domains

Smart Cities  Smart Energy  Smart Industry  Smart AgriFood

FIWARE Community Organisation

Board of Directors

Technical Steering Committee

Working Groups

Reference Architecture  Roadmap  FIWARE Hub

Artificial Intelligence  Use Cases  Smart City

Digital Twin  Business Modeling  Smart Industry

Data Economy  Data Use Control  Smart AgriFood

Edge Computing  FIWARE Mundi

Developer Community

FIWARE Certification  Smart Energy

FIWARE Lab Nodes  Blockchain

Programmes

FIWARE Tech Expert  IMPRESS

FIWARE Evangelist  Smart City

FIWARE Marketplace  Smart Industry

Mission Support Committees

Domain Committees

EU Funded Projects

German Funded Projects

For further information on our members*, visit: www.fiware.org/about-us/join

*The companies featured here are some examples and do not represent the total number of FIWARE Foundation members and strategic partners.
FIWARE Foundation is taking the lead in open source collaborative ecosystems setting new standards, on a global scale.

We joined FIWARE Foundation because we see the great potential and opportunity that FIWARE can provide us to solve the challenges that we currently have with AgriFood here in Canada.

For all of the small players out there, FIWARE gives them guidance around how to open their data and how to leverage applications because I’m not going to build a personalised application for 15k users just in one city but if the data model is aligned, then it is extremely easy to use this at scale.

We are located on an island and FIWARE is the perfect vehicle to connect our Startups with international markets as they will be able to sell their products at that level.

The province of Utrecht is one of the supporters of FIWARE in the Netherlands. The province does this because it truly believes in the FIWARE values: independent and democratic IoT and its product, democratic smart cities. The province finds it important that these values are respected in its tenders and because of that, the province works regularly with FIWARE components. A top example of one of these projects is the Sniffer Bike: created in conjunction with citizens (and for citizens) to enhance their lives, Sniffer Bike was made possible through FIWARE technology.

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FIWARE Foundation is a powerful digital transformation platform for cities and regions. It provides much needed standardization for cities with well proven APIs, used within multitudes of territories to deliver Smart City services. This well seasoned platform enables any city or region to get going quickly and deliver trusted Smart City services. Furthermore, the global reach of the FIWARE ecosystem cross-pollinates experience and partners, bringing international value to cities using FIWARE.

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Joining FIWARE Foundation

By joining FIWARE Foundation you will be part of a collective movement aiming at creating an open, global, sustainable, standards-based, innovation-driven ecosystem for smart solutions in multiple sectors.

The FIWARE Foundation is open: anybody can join contributing to FIWARE activities and rising through the ranks, based on merit.

Our members are leading players in connecting the world to the future. A future in which people can meet, work, live in a more enjoyable, resilient and efficient way. An exciting digital future where new business opportunities can flourish.

The use of FIWARE open source technology and key standards has brought forward multiple awesome solutions and appealing Impact Stories worldwide.

For more Impact Stories, visit: www.fiware.org/impact_stories
Global partnerships, collaborations...

The European Commission has selected the FIWARE Context Broker technology as a building block for the creation of cross-border digital service infrastructures.

The FIWARE Community is actively leading the work at the Context Information Management (CIM) ISG, where the NGSI-LD API specifications were defined and are now maintained.

A forum to design a new society by combining manufacturing and information technologies, IVI has been working with FIWARE to create and develop IoT, promoting the digital economy by preventing fragmentation and harmonizing aspects related to IoT.

A non-profit organization delivering the world’s first scalable, fee-less and decentralized distributed ledger technology. Under the agreement, IOTA’s Tangle technology will serve as an immutable, trusted audit trail for relevant context data transactions in “Powered by FIWARE” architectures.

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FIWARE Foundation participates in the GSMA IoT Big Data Ecosystem project, working on the harmonization of APIs and data models for fueling IoT and Big Data ecosystems.

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GSMA

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Standardization: some highlights from our work with our partners

- In 2016, the European Commission published the Rolling Plan for ICT Standardisation in which ETSI was requested to create an ISG (Industry Specification Group), aimed at the definition of a standard Context Information Management (CIM) API with FIWARE NGSI as a candidate. In the beginning of 2017, ETSI created the CIM ISG which was successfully brought to market with the so called ETSI NGSI-LD API specifications in January 2019.
- Together with its members, FIWARE Foundation is actively participating in standardization activities within ETSI (NGSI-LD API specifications).
- In 2018, FIWARE Context Broker was selected as the new Connecting Europe Facility (CEF) Building Block, helping build the next generation of European digital public services.
- FIWARE Foundation and its members are actively contributing to the development of the International Data Spaces Association Reference Architecture Model (IDS-RAM 3.0).
Joining FIWARE Foundation

As a member, you benefit greatly from the extensive experience and network of our ecosystem made up of small, medium and large global enterprises, startups, innovation clusters, incubators, end-users, universities, ICT infrastructure providers, associations.

2,000+ professionals
1,000+ startups

What we offer
### Strategic and business benefits

<table>
<thead>
<tr>
<th>PLATINUM</th>
<th>GOLD</th>
<th>ASSOCIATE</th>
<th>STARTUPS</th>
<th>INDIVIDUALS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Participation in regular Strategy and BoD meetings</td>
<td>✓</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Active shaping of the FIWARE Strategy Roadmap</td>
<td>✓</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>First call for FIWARE project opportunities</td>
<td>✓</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Business &amp; Technical support at customer meetings on request</td>
<td>5 days</td>
<td>2 days</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Private free seminars on FIWARE</td>
<td>in-house</td>
<td>webinar</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Dedicated technical hotline</td>
<td>✓</td>
<td>✓</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Invitation to selected (exclusive) business events with peers</td>
<td>2+</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Discounts from our business partners</td>
<td>✓</td>
<td>✓</td>
<td>-</td>
<td>✓</td>
</tr>
<tr>
<td>Opportunity to provide paid services to FIWARE Foundation for the benefit of all members and the ecosystem</td>
<td>✓</td>
<td>✓</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Invitation to publicly funded projects</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
</tbody>
</table>

### Community leadership

<table>
<thead>
<tr>
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</thead>
<tbody>
<tr>
<td>Opportunity to speak at events as a “FIWARE representative”</td>
<td>✓</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Participation at specific Startup Community events</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Opportunity to become a FIWARE Evangelist</td>
<td>-</td>
<td>-</td>
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</tbody>
</table>

### Technical leadership

<table>
<thead>
<tr>
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<th>STARTUPS</th>
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</thead>
<tbody>
<tr>
<td>Permanent seat at FIWARE TSC</td>
<td>✓</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Active shaping of the FIWARE Technical Roadmap (e.g. through technical workgroups)</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Active shaping of relevant tasks at cross-domain and domain-specific levels</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Contribution to the development of existing and new FIWARE components</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>The opportunity to lead FIWARE Foundation initiatives</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>The opportunity to become a FIWARE Technical Expert</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
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</table>
Joining FIWARE Foundation

PLATINUM  GOLD  ASSOCIATE  STARTUPS  INDIVIDUALS
Invitation to regular Marketing direction calls  √  √  √  √  -
Dedicated press release announcing membership  √  -  -  -  -
Company profile and contacts published on fiware.org*  √  -  -  -  -
Social media posts (e.g. LinkedIn, Twitter)*  4 x p.m.  2 x p.m.  -  -  -
Featured post on our blog*  4 x p.a.  2 x p.a.  -  -  -
Branded white papers published on fiware.org*  2 x p.a.  1 x p.a.  -  -  -
Joint impact stories or use cases*  2 x p.a.  1 x p.a.  -  -  -
Discounts for exhibition space on FIWARE booths / fairs  20%  10%  -  -  -
Free passes at sponsored fairs (wherever available)  √  √  -  √  -
Complimentary tickets for FIWARE Global Summits  5  1  -  -  -

PLATINUM  GOLD  ASSOCIATE  STARTUPS  INDIVIDUALS
Best-price guarantee for FIWARE Global Summits  Unlimited  -  -  -  -
Guaranteed speakers/panel slots at FIWARE Global Summits  3  1  -  -  -
First call for booth space reservation at FIWARE organized events  √  -  -  -  -
Highlighted logo placements in Marketing material  √  -  -  -  -
Logo placements in selected Marketing material (whenever possible)  √  √  √  -  -
Contribution and/or brand awareness in publications*  √  √  -  -  -
Invitation to press conferences  √  -  -  -  -
Ready-to-use Marketing material to promote FIWARE and extend the community  √  √  √  √  √
Marketing Roundup Newsletter  √  √  √  √  √
Comprehensive exposure of solutions in the FIWARE Marketplace  √  -  -  -  -

*Content provided by members.
Tell me more:  
Check out what our members say about us

FIWARE Foundation has been doing outstanding work by providing shared resources and putting huge efforts into setting standards like NGSI-2. This allows Atos, as a system integrator and service provider, to offer as standard data platform to cities and create more applications that are easily exchanged with other cities, thus supporting the Single Digital Market in Europe. Moreover, extending the data models is very important, as this allows us to create more cases, using special sensor technologies for cities. By joining the Foundation, you will join a growing group of movers and shakers that are paving the way for new solutions and services, driving innovation at an unmatched speed and scale.

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ALBERT SEUBERS
Director Global Strategy IT in Cities, Atos

ACUSTÍN CÁRDENAS FERNÁNDEZ
Director of Research & Innovation, Telefónica Empresas

FIWARE Foundation is an instrument to create trust in the evolution of new markets. The more members we are able to attract (in the open-source community and at the industry level), the more this credibility can be seen as an added value to our customers when selling products based on FIWARE.

We have been seeing the growing trend, not only in India, but globally towards the adoption of open source and universally interoperable solutions, based on open and widely accepted standards. FIWARE Foundation has done excellent work in this area. We are looking forward to a long-lasting collaboration to offer versatile, universally interoperable solutions.

NEC will provide advanced social solutions and contribute to the realisation of a super smart society (Society 5.0) for which FIWARE unique capabilities, including cross-industrial use of data and service collaborations, will play a crucial role.

ORAZIO VIELE
Director of Business Transformation, Telefónica Empresas

DR. BHASKAR SANYAL
Executive Director, Trigyn Technologies Schweiz GmbH

YASUNORI MOCHIZUKI
NEC Fellow, NEC Corporation

Joining FIWARE Foundation
Ready to join?
Hop on and leave a mark in the digital future

**PLATINUM**
100K€ p.a.
Suitable for companies strategically committed to FIWARE that want to take a lead in the further development of the foundation.

**PLATINUM**
strategic end user
100K€ p.a.
Dedicated to those organisations that are actually users of ICT, but not ICT organisations as such.

**ASSOCIATE**
1K€ p.a.
Ideal for non-profit legal entities, universities, technology centres, associations and similar organisations that do not fall under any other category.

**GOLD**
2.5 to 50K€ p.a.*
Suitable for companies strategically committed to FIWARE and willing to have an active role in pursuing the FIWARE mission.

**GOLD**
strategic end user
1.25 to 25K€ p.a.*
Dedicated to those organisations that are actually users of ICT, but not ICT organisations as such.

**GOLD**
Startups
1K€ p.a.**
Ideal for companies that are less than four years old, offering IT-related services and/or products.

**GOLD**
strategic end user
1.25 to 25K€ p.a.*
Dedicated to those organisations that are actually users of ICT, but not ICT organisations as such.

For terms and conditions, please visit www.fiware.org/foundation/members/membership-fees/

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* Annual fee varies depending on the size of the company.
** This special fee is converted into a regular GOLD membership fee after three years (for companies with a yearly turnover of less than €2 million) and after one year (for companies with +€2 million turnover).

Be part of the
415+ members
building, steering and sustaining
Open Source
technologies and
common standards,
based on FIWARE
technology.

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**membership@fiware.org**

Press Office
press.office@fiware.org
www.fiware.org

For any latest version, please visit www.fiware.org/about-us/join

Sign up here to our newsletter!