FYCMA Málaga, Spain 23-24 June 2020

## FIWARE Global Summit

Sponsorship Packages

Sponsorship Packages	KEYSTONE Sponsorship	SUPER Sponsorship	CORE Sponsorship
	€ 4,5k + VAT	€ 2,5k + VAT	€1,5K+VAT
Availability			
Speakers' Slot in Plenary: Opening & Closing (10 min each)*	<b>√</b>		
Presenters' Slot (20 min)	✓		
Presenters' Slot (10 min)		✓	✓
Participation in at least one panel	✓	✓	
Admission Tickets			
Free full admission tickets	5	3	2
Brand Visibility			
Plenary Room named after the sponsoring company	<b>√</b>		
Logo on FIWARE's digital speaker desk (Plenary Room)	✓		
Logo on stage banner (Plenary Room)	✓		
Logo on cover pages of most presentations	✓		
Logo on lanyards (excl. material cost)	✓		
Promotional video streaming during breaks (ready-to-use video to be provided by partner)	✓ Plenary Room	Session Room or Workshop Room	
Dedicated Individual Partner announcement on Social Media (Facebook, Twitter, LinkedIn)**	4	2	1
Partner reposts on Social Media (Facebook, Twitter, LinkedIn)	Unlimited	5	3
Exposed Logo in the FIWARE Summit Agenda	J		
Included in Logo overview in FIWARE Summit Agenda	✓	✓	<b>✓</b>
Logo wall (exposed in major exhibition area)	✓	<b>✓</b>	
Dedicated space for Sponsor's marketing material	Plenary Room & FIWARE Info Point	FF Info Point (one media product only)	

<sup>\*</sup>This Grand Opening slot comes in addition to 3 Speakers/Panel slots for Platinum members and 1 Speakers/Panel slot for Gold Members at FIWARE Global Summit.

<sup>\*\*</sup>Content comes from sponsor partner.

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Communication			
Partner info & logo in pre- and after event e-mailing**	2	1	
Partner info & logo in FIWARE newsletter**	✓	✓	
Dedicated blog post before and after Summit**	✓	✓	
Press release highlighting the sponsor	✓		
Logo & Partner info in FIWARE newsletter**	✓	✓	
Direct Marketing			
Attendee bag insert: brochure	✓	✓	
Attendee bag insert: flyer	✓	✓	✓
Attendee bag insert: gadgets (branded sweets, electronic gadgets, vouchers, adhesives, etc.)	✓	✓	1

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Additional Sponsorship Opportunities	In € + VAT
FI-Together Aperitivo / booth party	€1,000.00
FI-Dinner	€500.00
Co-branded ceiling banners (x2)	€800.00
Co-branded stage banners (x2)	€350.00
Co-branded stage banners (x2)	€350.00
Co-branded attendee bags	€1,200.00
Co-branded T-shirts*	€350.00
Logo printing on the logo wall	€250.00

<sup>\*</sup> Shirts worn by the hostesses and FIWARE staff - 15/20 units