Joining a Game Changer - Joining FIWARE Foundation
We’re driving the smart digital future

We accelerate the emergence of innovative marketplaces of smart portable and interoperable solutions, guiding industries, governments, universities, and civil society to develop their smart vision.

We are a growing global community with a common effort of achieving a solid headway towards making FIWARE open source technology: the best instrument for companies to reach their full potential and scale their activities to enter new markets and grow their businesses.

FIWARE Foundation

Founded in 2016 by Atos, Engineering, Orange and Telefónica, FIWARE Foundation is a non-profit organization that drives the definition and encourages the adoption of open standards (implemented using open source technologies) that ease the development of smart solutions across domains such as Smart Cities, Smart Energy, Smart AgriFood and Smart Industry, based on FIWARE technology.

1,500+ Developers using FIWARE technologies
300+ Members from 35+ countries
140+ Powered by FIWARE solutions
150+ Open source projects
100+ Evangelists
15+ Strategic partnerships
15 FIWARE iHubs
10 FIWARE Lab Nodes

FIWARE is your first choice for building the smart digital future.
FIWARE Foundation is growing rapidly
More than 300* global members within three years

Platinum: 5
Gold: +35
Gold SEU: +15
Associates: +25
Individual Members: +230

*as of January 2020

We are global
(and growing at a fast pace)
Our key domains

- Smart Cities
- Smart Energy
- Smart Industry
- Smart AgriFood

FIWARE Community Organisation

**Board of Directors**

**General Assembly**

**Technical Steering Committee**

- Working Groups:
  - Artificial Intelligence
  - IoT Evolution
  - FIWARE Releases
  - Legal Framework
  - Education
  - Community Building

- Other Activities:
  - Reference Architecture
  - Roadmap
  - Q&A
  - Use Cases
  - Core Components
  - Business Models
  - FIWARE Mundi
  - FIWARE Mundus
  - FIWARE Hub
  - Smart City
  - Smart Industry
  - Smart AgriFood
  - Smart Energy
  - Marketing & Comm

- Programmes:
  - FIWARE Tech Exp
  - FIWARE Evangel
  - FIWARE Certification
  - FIWARE Marketplace
  - FIWARE Lab Nodes

**Programmes**

- FIWARE Hub
- FIWARE Mundus
- FIWARE Hub
- FIWARE Mundus
- FIWARE Hub
- Smart City
- Smart Industry
- Smart AgriFood
- Smart Energy
- Marketing & Comm

- Smart City
- Smart Industry
- Smart AgriFood
- Smart Energy
- Marketing & Comms

**EU Funded Projects**

- Micro-ROS
- SynchronyCity
- H4S
--edge
- CattleChain
- Fiware4Water
- MIDIH
- GUARD
- OPEN DEI
- IoF2020
- Smart AgriHubs
- CEF Context Broker
- MIDIH

**German Funded Projects**

- IMPRESS
- Smart City
- All-Marketplace

**As of January 2020**

*These projects have received funding from the European Union’s Horizon 2020 research and innovation programme under grant agreements No: 780785; 732240; 768631; 853864; 824964; 853864; 821036; 833456; 857065; 731884; 818182; 767498.

**The IMPRESS project is funded by the Federal Ministry of Education and Research (BMBF) for a period of three years (01/2019-01/2022) within the framework of the “Future of Work: Working in Hybrid Value Added Systems” competition. The total funding amount is 3.2 million euros.**

**The project is co-financed by the Federal Ministry for Economic Affairs and Energy in the technology program “Smart Service Welt II.”**

Joining the FIWARE Foundation

- Linux Foundation
- TM Forum
- Prostep IVIP
- OASC
- IDSA
- NIST
- IOTA Foundation
- The World Bank
- GSMA

- Strategic Partnerships and Collaborations
- FIWARE Lab Nodes
- FIWARE iHubs
- FIWARE Mundus
- FIWARE Accelerator
- FIWARE Evangel
- FIWARE Certification
- FIWARE Marketplace
- FIWARE Lab Nodes
- FIWARE Hub
- FIWARE Mundus
- FIWARE Hub
- Smart City
- Smart Industry
- Smart AgriFood
- Smart Energy
- Marketing & Comm
FIWARE Foundation is taking the lead in open source collaborative ecosystems setting new standards, on a global scale.
By joining FIWARE Foundation you will be part of a collective movement aiming at creating an open, global, sustainable, standards-based, innovation-driven ecosystem for smart solutions in multiple sectors.

The FIWARE Foundation is open: anybody can join contributing to FIWARE activities and rising through the ranks, based on merit.

Our members are leading players in connecting the world to the future. A future in which people can meet, work, live in a more enjoyable, resilient and efficient way. An exciting digital future where new business opportunities can flourish.

The use of FIWARE open source technology and key standards has brought forward multiple awesome solutions and appealing success stories worldwide.

For more success stories, visit: www.fiware.org/success_stories
A forum to design a new society by combining manufacturing and information technologies, IVI has been working with FIWARE to create and develop IoT, promoting the digital economy by preventing fragmentation and harmonizing aspects related to IoT.

The FIWARE Community is actively leading the work at the Context Information Management ISG, where the NGSI-LD API specifications were defined and are now maintained.

The National Institute of Standards and Technology (NIST) has partnered up with the FIWARE Foundation to define “Pivotal Points of Interoperability,” aiming at creating smart city solutions that are scalable, replicable, and standards-based.

The FIWARE Community has selected the FIWARE Context Broker technology as a building block for the creation of cross-border digital service infrastructures.

The European Commission has selected the FIWARE Context Broker as the platform for the implementation of a cross-border digital service infrastructure.

The FIWARE Community is bringing contributions to the DS-201255 definition regarding how data sovereignty or data brokering and monetization can be effectively materialized.

A non-profit organization delivering the world’s first scalable, fee-less and decentralized distributed ledger technology. Under the agreement, IOTA’s Tangle technology will serve as an immutable, trusted audit trail for relevant context data transactions in “Powered by FIWARE” architectures.

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Standardization: some highlights from our work with our partners

- In 2016, the European Commission published the Rolling Plan for ICT Standardisation in which ETSI was requested to create an ISG (Industry Specification Group), aimed at the definition of a standard Context Information Management (CIM) API with FIWARE NGSI as a candidate. In the beginning of 2017, ETSI created the CIM ISG which was successfully brought to market with the so called ETSI NGSI-LD API specifications in January 2019.
- Together with its members, FIWARE Foundation is actively participating in standardization activities within ETSI (NGSI-LD API specifications), W3C (Web of Things), GSMA (IoT Big Data Ecosystem project) and TM Forum (Front-runner Smart Cities program).
- In 2018, FIWARE Context Broker was selected as the new Connecting Europe Facility (CEF) Building Block, help building the next generation of European digital public services.
- FIWARE Foundation and its members are actively contributing to the development of the International Data Spaces Association Reference Architecture Model (IDS-RAM 3.0).
Enjoy your journey...

Meet FIWARE
Explore our website and organization. Contribute and leverage your business by joining our committees and programmes.

Learn
Our FIWARE online webinars and training programmes will get you up to speed from single components to how to deploy them best in solutions.

Start the Developer’s Journey
Get started with your Developer’s journey to get an active role and voice in the evolution of the FIWARE framework.

Join our Projects
Enhance your experience by sharing knowledge and participating in projects, including the development of showcases and fostering the FIWARE reference architecture and data models.

Meet FIWARE
Learn Start the Developer’s Journey
Check our Success Stories
Learn about the successful work done by others. Discover best practices and best implementations.

FIWARE Lab Nodes
Businesses and individuals can test FIWARE technologies as well as their applications within the FIWARE Lab Nodes, to exploit published open data.

Join the FIWARE Marketplace
Maximise your business potential. Certify your products and offer your services.

Get engaged in driving FIWARE
Become a member of our Mission Support Committees and Boards where you can bring your experience and knowledge to steer the direction of FIWARE.

Network and Contribute
FIWARE Global Summits annually gather the FIWARE community and technology users of open source under one roof. Contribute with your expertise.

Become a FIWARE Evangelist
Help foster the FIWARE adoption and pave the way for the future’s data-driven economy.

Discover how to set up a FIWARE iHub
Our digital iHubs can help you build a network of tech-enabling communities and encourage the formation of internet-based businesses also at a local level.

...across the open (source) waters

Enjoy discounts and perks from our partners
Discover the benefits and special discounts that you get by being a member. We have a growing number of exclusive offerings for you.

Become a FIWARE Technical Expert
Demonstrate your knowledge and offer your services.

Enjoy your journey...

Enjoy discounts and perks from our partners
Meet FIWARE
Learn
Start the Developer’s Journey
Join our Projects
Meet FIWARE
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...across the open (source) waters
Joining FIWARE Foundation

As a member, you benefit greatly from the extensive experience and network of our ecosystem made up of small, medium and large global enterprises, startups, innovation clusters, incubators, end-users, universities, ICT infrastructure providers, associations.

2,000+ professionals 1,000+ startups

What we offer
### Strategic and business benefits

<table>
<thead>
<tr>
<th></th>
<th>PLATINUM</th>
<th>GOLD</th>
<th>ASSOCIATE</th>
<th>STARTUPS</th>
<th>INDIVIDUALS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Participation in regular Strategy and BoD meetings</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Active shaping of the FIWARE Strategy Roadmap</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>First call for FIWARE project opportunities</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Business &amp; Technical support at customer meetings on request</td>
<td>5 days</td>
<td>2 days</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Private free seminars on FIWARE</td>
<td>in-house</td>
<td>webinar</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Dedicated technical hotline</td>
<td>✓</td>
<td>✓</td>
<td></td>
<td></td>
<td>✓</td>
</tr>
<tr>
<td>Invitation to selected (exclusive) business events with peers</td>
<td>2+</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Discounts from our business partners</td>
<td>✓</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Opportunity to provide paid services to FIWARE Foundation for the benefit of all members and the ecosystem</td>
<td>✓</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Invitation to publicly funded projects</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
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</tbody>
</table>

### Community leadership

<table>
<thead>
<tr>
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</tr>
</thead>
<tbody>
<tr>
<td>Opportunity to speak at events as a “FIWARE representative”</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Participation at specific Startup Community events</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>Opportunity to become a FIWARE Evangelist</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>✓</td>
</tr>
</tbody>
</table>

### Technical leadership

<table>
<thead>
<tr>
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<th>STARTUPS</th>
<th>INDIVIDUALS</th>
</tr>
</thead>
<tbody>
<tr>
<td>Permanent seat at FIWARE TSC</td>
<td>✓</td>
<td></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Active shaping of the FIWARE Technical Roadmap (e.g. through technical workgroups)</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>Active shaping of relevant tasks at cross-domain and domain-specific levels</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>Contribution to the development of existing and new FIWARE components</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>The opportunity to lead FIWARE Foundation initiatives</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td></td>
</tr>
<tr>
<td>The opportunity to become a FIWARE Technical Expert</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>-</td>
<td>✓</td>
</tr>
</tbody>
</table>
### Marketing benefits

<table>
<thead>
<tr>
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</tr>
</thead>
<tbody>
<tr>
<td>Invitation to regular Marketing direction calls</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Dedicated press release announcing membership</td>
<td>✓</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Company profile and contacts published on fiware.org*</td>
<td>✓</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Social media posts (e.g. LinkedIn, Twitter)*</td>
<td>4 x p.m.</td>
<td>2 x p.m.</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Featured post on our blog*</td>
<td>4 x p.a.</td>
<td>2 x p.a.</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Branded white papers published on fiware.org*</td>
<td>2 x p.a.</td>
<td>1 x p.a.</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Joint success stories or use cases*</td>
<td>2 x p.a.</td>
<td>1 x p.a.</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Discounts for exhibition space on FIWARE booths / fairs</td>
<td>20%</td>
<td>10%</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Free passes at sponsored fairs (wherever available)</td>
<td>✓</td>
<td>✓</td>
<td>-</td>
<td>✓</td>
</tr>
<tr>
<td>Complimentary tickets for FIWARE Global Summits</td>
<td>5</td>
<td>1</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>

*Content provided by members.

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<tr>
<th>PLATINUM</th>
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</thead>
<tbody>
<tr>
<td>Best-price guarantee for FIWARE Global Summits</td>
<td>Unlimited</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Guaranteed speakers/panel slots at FIWARE Global Summits</td>
<td>3</td>
<td>1</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>First call for booth space reservation at FIWARE organized events</td>
<td>✓</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Highlighted logo placements in Marketing material</td>
<td>✓</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Logo placements in selected Marketing material (whenever possible)</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Contribution and/or brand awareness in publications*</td>
<td>✓</td>
<td>✓</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Invitation to press conferences</td>
<td>✓</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Ready-to-use Marketing material to promote FIWARE and extend the community</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Marketing Roundup Newsletter</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
<td>✓</td>
</tr>
<tr>
<td>Comprehensive exposure of solutions in the FIWARE Marketplace</td>
<td>✓</td>
<td>-</td>
<td>-</td>
<td>-</td>
</tr>
</tbody>
</table>
Tell me more: Check out what our members say about us

FIWARE Foundation has been doing outstanding work by providing shared resources and putting huge efforts into setting standards like NGSI-2. This allows Atos, as a system integrator and service provider, to offer a standard data platform to cities and create more applications that are easily exchanged with other cities, thus supporting the Single Digital Market in Europe. Moreover, extending the data model is very important, as this allows us to create more cases, using special sensor technologies for cities. By joining the Foundation, you will join a growing group of movers and shakers that are paving the way for new solutions and services, driving innovation at an unmatched speed and scale.

Albert Seubers
Director Global Strategy IT in Cities, Atos

Telefónica Empresas wants to be a key partner in the digital transformation and FIWARE can help us achieve that goal. FIWARE Foundation stands out as the major driving force in creating an innovation ecosystem that, through an open-source platform, can solve real problems, using data gathered from different sources.

Agustín Cardenas Fernandez
Director of Research & Innovation Engineering, Telefónica Empresas

FIWARE Foundation is an instrument to create trust in the evolution of new markets. The more members we are able to attract (in the open-source community and at the industry level), the more this credibility can be seen as an added value to our customers when selling products based on FIWARE.

Orazio Viele
DG of Research & Innovation Engineering, Telefónica Empresas

We have been seeing the growing trend, not only in India, but globally towards the adoption of open source and universally interoperable solutions, based on open and widely accepted standards. FIWARE Foundation has done excellent work in this area. We are looking forward to a long-lasting collaboration to offer versatile, universally interoperable solutions.

Yasunori Mochizuki
NEC Fellow, NEC Corporation

NEC will provide advanced social solutions and contribute to the realisation of a super-smart society (Society 5.0), for which FIWARE unique capabilities, including cross-industrial use of data and service collaborations, will play a crucial role.

Dr. Bhaskar Sanyal
Executive Director, Trigyn Technologies Schweiz GmbH

FIWARE Foundation stands out as the major driving force in creating an innovation ecosystem that, through an open-source platform, can solve real problems, using data gathered from different sources.

Orazio Viele
Director of Business Transformation, Telefónica Empresas

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Yasunori Mochizuki
NEC Fellow, NEC Corporation
Ready to join?
Hop on and leave a mark in the digital future

PLATINUM
100K€ p.a.

GOLD
2.5 to 50K€*

ASSOCIATE
1K€ p.a.

STARTUPS
1K€ p.a**

Be part of the 300+ members building, steering and sustaining open source technologies and common standards, based on FIWARE technology.

*annual fee varies depending on the size of the company.

For terms and conditions, please visit www.fiware.org/foundation/members/membership-fees/