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# FIWARE Accelerate

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# WELCOME

## TO FIWARE ACCELERATE PANEL



# Presentation



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# FundingBox

# Agenda

Presentation	Speaker
FIWARE Accelerate so far	Roi Rodríguez, PM IMPACT Growth
Frontier Cities	Bernardita Cardenas, Director Frontier Cities
IMPACT Growth	Sebas Muller, AM IMPACT Growth
Roundtable: IMPACT of FIWARE for startups, cities and final customers	Moderated by Sanyu Karani, CEO FundingBox  Emilio Gallego, CEO Umanick (FICHE, IMPACT) Tasos Oikonomidis, ISTMOS (Finnish) Paulo Calçada, Porto Digital Diego Blanco Carrera, SensoWave

# FIWAREAccelerate so far



FIWARE  
Accelerate

# FIWARE Accelerate in a nutshell



80 Million €

16 Accelerators

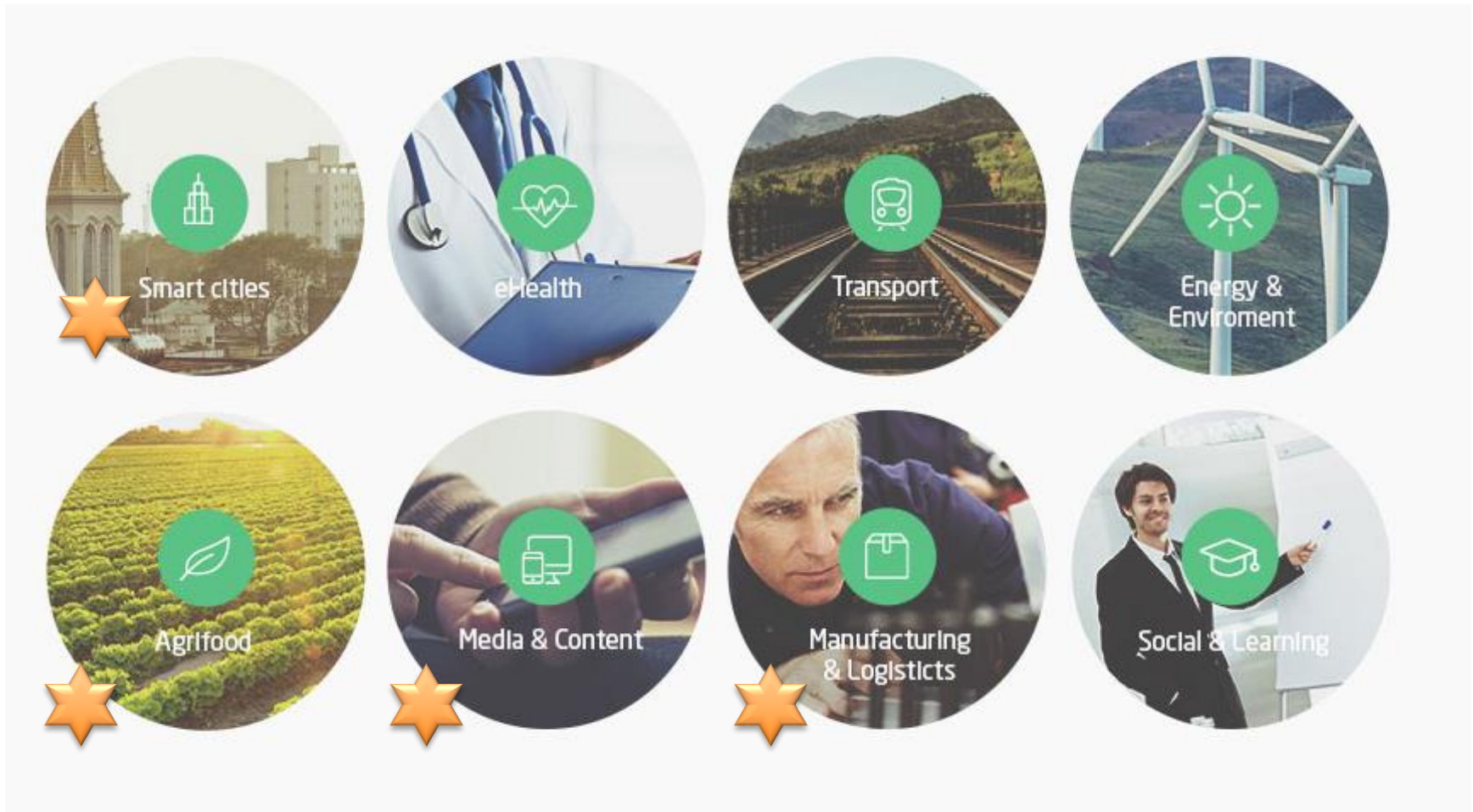
8,300 applications

985 beneficiaries

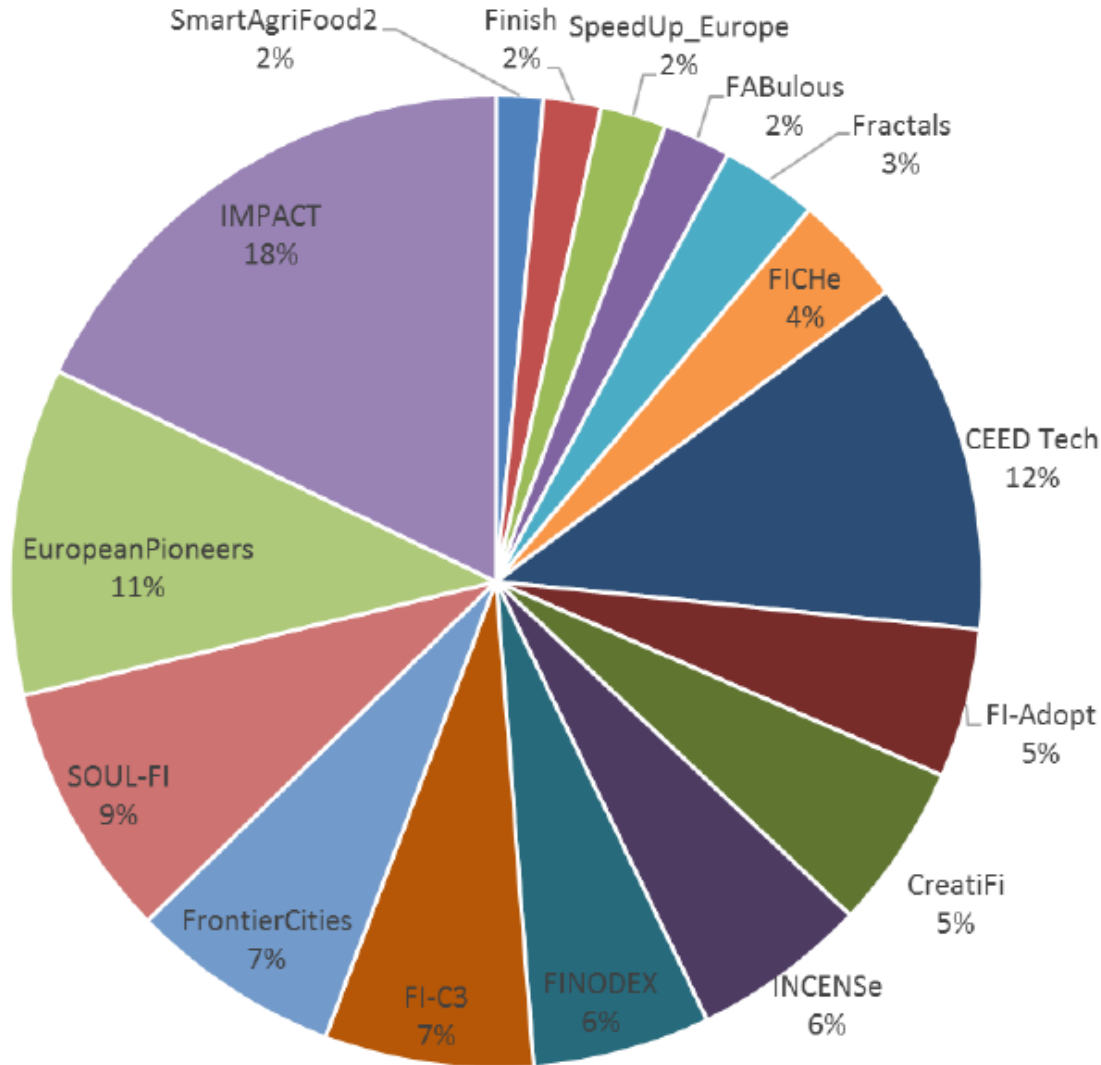
5,500 jobs, 2016

€ 96 m revenue, 2016

# FIWARE Accelerate Accelerators



# FIWARE Accelerate Applications



**20% applications  
1 accelerator**

**<IMPACT>**

**40% applications  
3 accelerators**

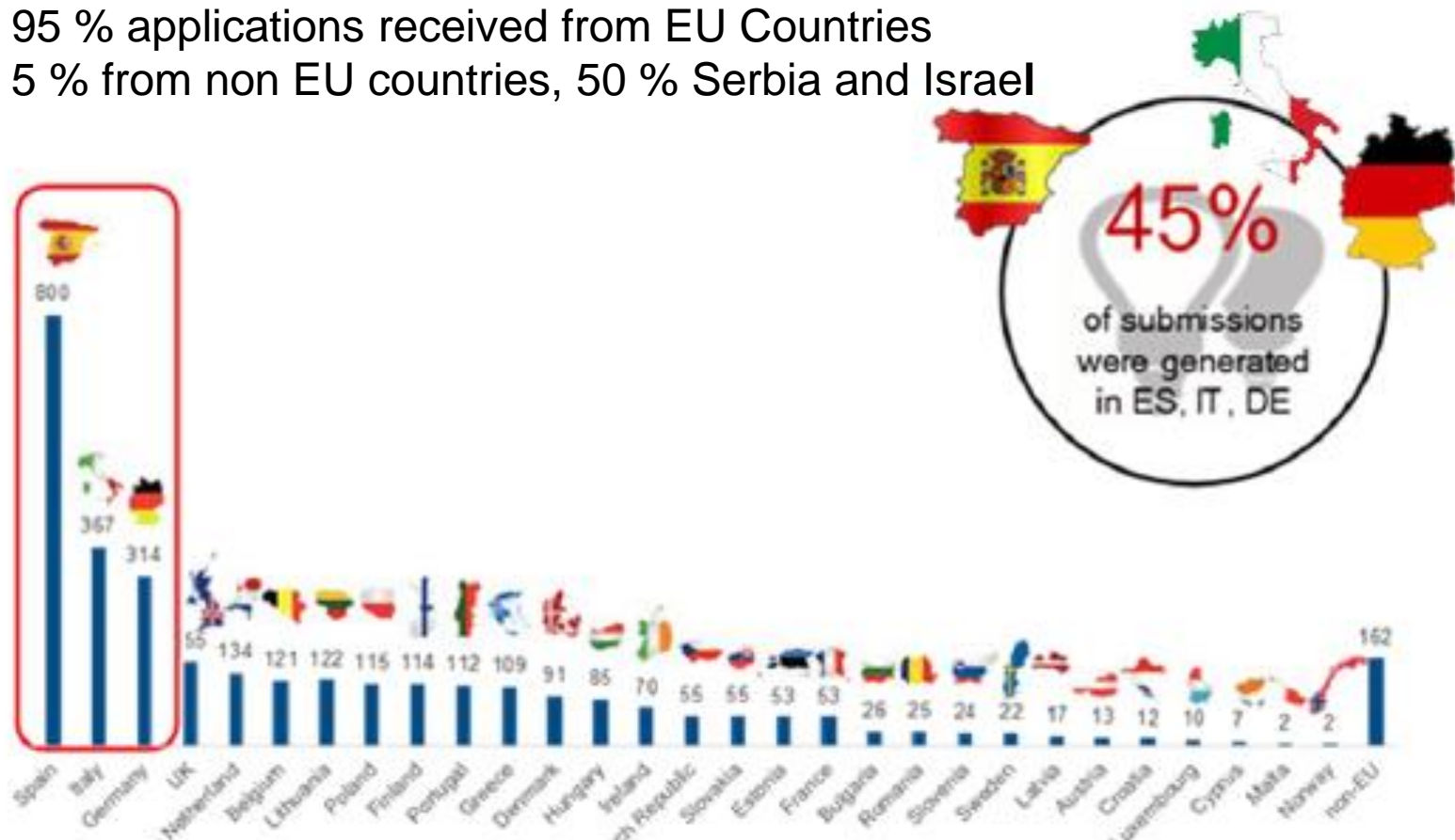
**<IMPACT>**





# FIWARE Accelerate Applications

95 % applications received from EU Countries  
5 % from non EU countries, 50 % Serbia and Israel



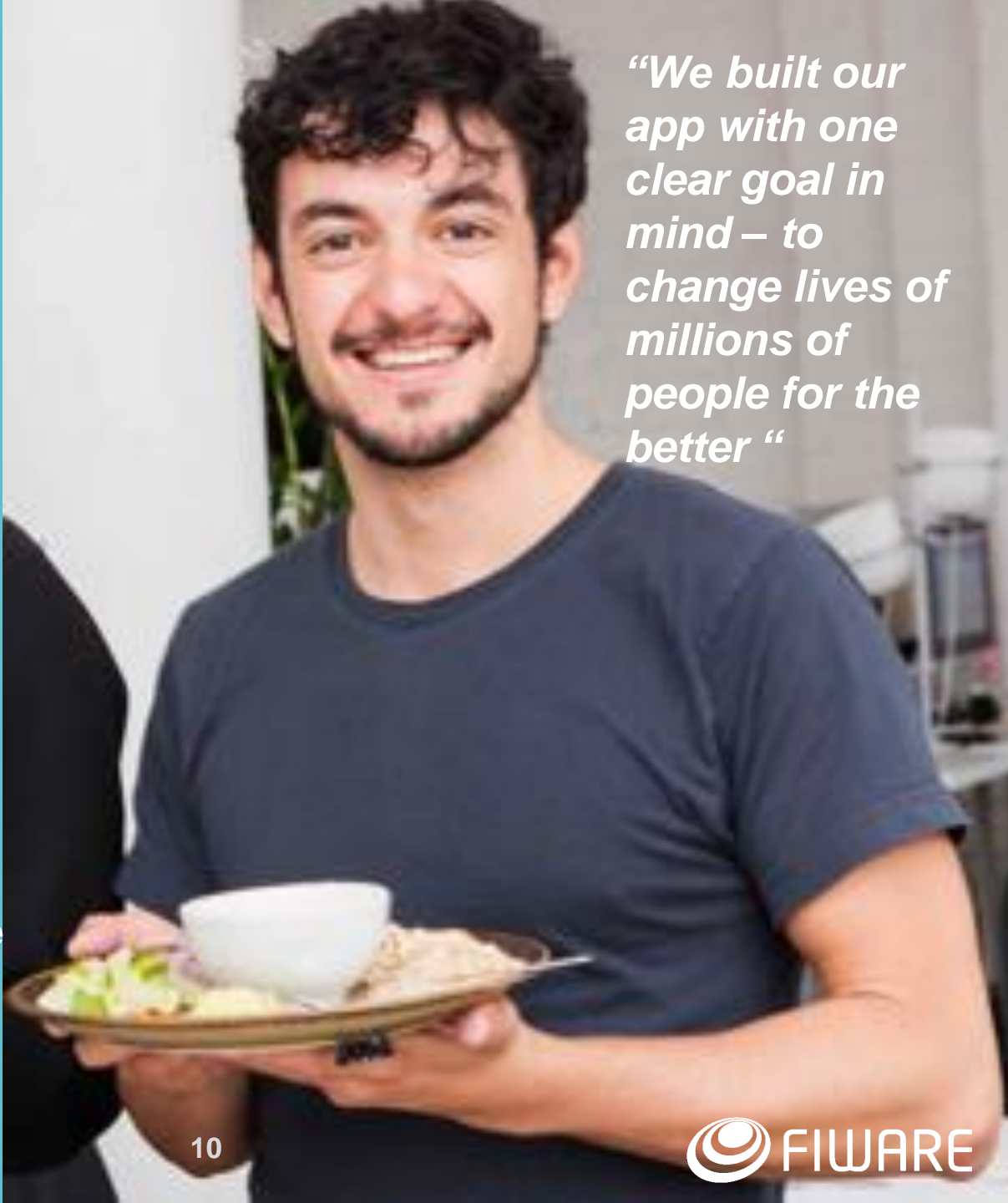
# FIWARE Accelerate Beneficiary Profile

- **Team Size** 2-5
- **Years of Experience** 1-4
- **Country** Spain, Italy, Germany
- **Target Market** B2B
- **Target Industry B2B** Agriculture, Healthcare, Cross Sector
- **Target Industry B2C** Transport, Health, Gaming
- **FIWARE Chapters** Security, Cloud, UI
- **Type of offering** Software
- **Business Model** Subscription
- 27% offering solutions in Smart City

The 8fit logo consists of the number '8' and the word 'fit' in a white, lowercase, sans-serif font, set against a solid green square background.

8fit

- 8fit helps people get in shape from home.
- Offer workout & nutrition plans for everyone.
- 3.000.000 users, 70% US.
- \$ 3.5 million private investment raised.
- \$ 20 million valuation.
- \$250.000 monthly revenue
- 25 employees, 5 before FIWARE

A photograph of a smiling man with dark curly hair and a beard, wearing a dark blue t-shirt. He is holding a plate of food, including a bowl of rice, a bowl of soup, and some vegetables. The background is a blurred indoor setting.

*“We built our app with one clear goal in mind – to change lives of millions of people for the better “*



- The World's Leading Portal for Unique Outdoors Accommodations
- 30.000 users, 83%US.
- € 2.2 million private investment raised.
- € 5.5 million valuation.
- €1.800.000 monthly revenue
- 30 employees, 18 before FIWARE

***“IMPACT helped us in the worst moment, when we ran out of cash and were thinking in firing people“***





The Show Must Go On

| Thank you!

<http://fiware.org>

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IT WORKS



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